

---

## PAUL GOETZ, Ph.D. CONSULTANT



Paul is particularly adept at helping executives to manage strategic priorities, identify the cultural implications of people issues, and maintain balance through the ups and downs of organizational churn. This results in executives who are better prepared to effectively navigate the political environments they face, develop greater alignment across peers, and motivate their teams to achieve exceptional results. With a background as a Clinical Professor of Psychology on Northwestern's Heart Transplant team, Paul knows what it is like to make decisions that impact people's lives. With a unique understanding of the critical responsibilities of leadership, Paul brings insight and a craftsman's touch to deepening leaders' perspectives in a way that results in stellar organizational outcomes.

In terms of process, Paul leverages his behaviorally-based background to inform his collaborative coaching approach so that his clients experience tangible and sustainable results. He aims to thoroughly understand his clients' goals and create meaningful, consistent improvement on mutually agreed-upon coaching targets. While creating target goals is essential for change, Paul takes the perspective that enhancing a leadership skillset is an ongoing evolution throughout one's career.

In addition to coaching, Paul specializes in executive assessment and development. He has consulted in a variety of disciplines and organizational levels in the areas of energy, health care, medical devices, high-end commercial audio, financial services, manufacturing, and the QSR area.

Paul is originally from North Dakota and lives with his wife, son, and dog in Chicago, IL. In his spare time, he enjoys building furniture, traveling, and spending time with his family.

No matter what your ability is, effort is what ignites that ability and turns it into accomplishment.  
- Carol S. Dweck